



Integrated Stop Loss

Integrated Stop Loss from iiSi, a division of Companion Life Insurance Company, is an aggregate only stop loss insurance product designed to ease an employer's transition from a fully insured medical benefit plan into self funding. Integrated Stop Loss is a level-funded solution that limits an employer's exposure each month with a level payment that includes claim funding up to the monthly integrated attachment point, stop loss premiums, and administration costs.

Level-funding monthly payment components

- **Included in your Integrated Stop Loss Proposal from iiSi:**
 -  Claim funding up to the monthly integrated attachment point
 -  Stop loss premiums
- **Bundled in by the Third Party Administrator**
 -  Administration costs

What Makes iiSi's Integrated Stop Loss Different?

Predictable expenses through level-funding

With traditional aggregate stop loss insurance, any potential reimbursement is not determined until the end of the full policy period. This means for the duration of the policy period, employers must cover all claim costs incurred under the benefit plan. Integrated Stop Loss stabilizes cash flow and provides employers with predictable monthly expense by applying the concept of aggregate stop loss insurance on a monthly basis. Each monthly level-funded payment includes claim funding up to that month's integrated attachment point. In any given month if accumulated claims exceed the accumulated integrated attachment point, iiSi provides aggregate accommodations for that month's subsequent eligible claims in excess of the accumulated integrated attachment point.

Every dollar of surplus claim funding belongs to the plan

Since level-funded arrangements include pre-funding claim liability up to the attachment point, those dollars are held by the administrator in a fiduciary capacity on behalf of the plan. If there is a surplus of claim funding at the end of the contract period, 100% of that surplus remains with the plan. Unlike many other level-funded programs, iiSi will never retain any portion of a plan's surplus claim funding at the end of a contract period.

More than just medical

iiSi's Integrated Stop Loss product is a risk management solution for a wide range of benefit plan design coverage options. By underwriting to the plan design, iiSi's Integrated Stop Loss product offers aggregate protection that is tailored to your client's benefit plan lines of coverage.

Unlimited stop loss protection

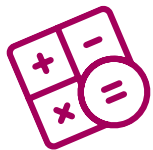
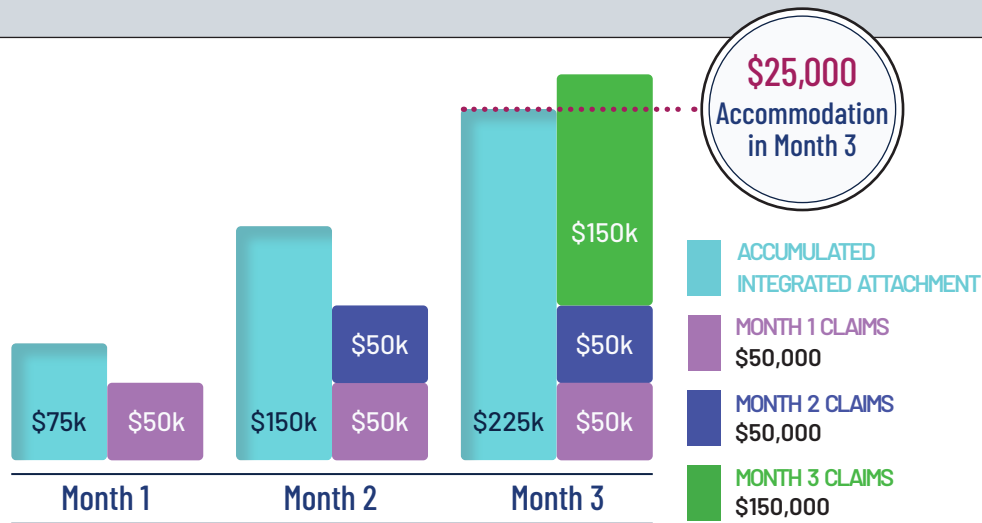
With unlimited aggregate stop loss insurance protection, as well no claim limits on a per-participant basis, employers can enjoy the assurance and predictability that their Integrated Stop Loss level-funded payment truly is their maximum exposure.

Flexible contract basis options

With all contract basis options available, iiSi has the flexibility to curate an Integrated Stop Loss program that fits an employer group's budget, risk tolerance, and coverage needs — whether run-in or run-out. For those employer groups that want the flexibility to consider returning to a fully-insured plan at the conclusion of the stop loss insurance contract period, iiSi's optional Aggregate Terminal Liability bridges the gap in coverage between the end of the stop loss insurance contract period and the beginning of the fully insured plan year.

Aggregate Accommodations

This example illustrates the first three months of a contract period. In this hypothetical scenario, there is a \$25,000 shortfall in available claim funding based on the accumulated integrated attachment point in month three. With iiSi's Integrated Stop Loss product, the built-in Aggregate Accommodation feature would result in iiSi advancing a \$25,000 accommodation to cover the shortfall. Aggregate Accommodations are reconciled quarterly, and may be due back to iiSi at the conclusion of any quarterly review. However, repayment of Aggregate Accommodations will never require additional funds outside of the monthly level payment.



Final Calculation

At the conclusion of the contract period, the following final calculation will be performed to determine the aggregate benefit:



Total eligible claim payments as defined in the contract

•less•



Final accumulated integrated attachment point

•less•



Aggregate accommodations not already repaid

The *final accumulated integrated attachment point* can be thought of as the deductible that must be met before the risk is transferred to the stop loss insurance carrier. If the total eligible claim payments for the contract period less the final accumulated integrated attachment point results in a positive number, iiSi will reimburse the plan. Any aggregate accommodations not already repaid are simply deducted from the reimbursement.

Since the claim funding component of all twelve level payments will equal the final accumulated integrated attachment point, a negative number resulting from the final calculation indicates the plan has a surplus of claim funding – 100% of which remains with the plan for the employer group to either cash out or roll over to the next plan year upon renewal.

To learn more, contact your iiSi Regional Marketing Director

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